



# Tile Grading

Many of our tiles are first quality or running line, but as a liquidator, we also carry downgraded tiles such as Seconds, B grades, C/B Grades & Third Quality. When a tile is downgraded at the factory, there is often times nothing more than color variation in question, but any & all of the conditions represented below could be present based on the quality classification you purchase.

Realistically, purchasing a downgraded tile is a financially sound decision, as you are often saving as much as 80% off the regular price of a first quality tile. So you are saving a ton of money & still achieving a serviceable floor with a great look. Figure at least 10-12 % waste for second quality tile & 25-30% waste for C/B/Third quality tile.

Most of the times you cannot even tell, as much of the waste can be cut and even used in places that are less visible. Your installer should have knowledge of how to do this.

The “seconds” quality tile is not for everyone. It is great if you are looking doing a floor with huge savings. So even with the percent of “waste” (which is often cut and used other places) you are able to order more than that said percent and still have enough tile to do your area and save a TON of money!

**For Example:** Tile UD3B 2<sup>nd</sup> quality costs \$2.39/sqft @ “Company A”. At Stover’s it’s 88¢/sqft.

If you are ordering 500 sqft:

“Company A” total is: \$1195.

At Stover’s 500 sqft and add 30% for waste = **\$572!!**

**A 52% SAVINGS = \$623**

1. **Condition #1:** Chipped Corners & Edging: Rare in a First Quality Tile, but likely in seconds, absolute in C/B, & Third quality.
2. **Condition #2:** Breakage: Rare in a First Quality Tile, but likely in seconds, absolute in C/B, & Third quality.
3. **Condition #3:** Rust and/or glaze blemishes: Rare in a First Quality Tile, but likely in seconds, absolute in C/B, & Third quality.
4. **Condition #4:** Wet or Weathered Boxes: Possible in a First Quality Tile, but likely in seconds, absolute in C/B, & Third quality.
5. **Condition #5:** Edge / Bevel / Milling Inconsistencies: Rare in a First Quality Tile, but likely in seconds, absolute in C/B, & Third quality.

*Please feel free to contact us with any questions that you may have. We have a team of experts that are available to you to assist you with your questions, concerns and even assist you with placing an order.*

Toll-free: **855-543-5159**